

U.S.-Based Export Services Providers Directory



Photo: U.S. Embassy



Photo: Asian Development Bank



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Photo: Asian Development Bank

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Introduction



Bula Vinaka!

The trade relationship between Fiji and the United States is more than 150 years old dating back to the days the great sailing ships. Then, as now, trade has been driven by exports deriving from the purity of Fiji’s water and soil. FIJI Water may be the most famous these days, but Fijian entrepreneurs, especially in the agriculture and agro-processing sectors, have had great successes in the U.S. market. Indeed, total exports to the United States totaled US\$223 million in 2020 – just a ten percent decline from pre-pandemic figures.

Over the past year, I’ve heard many requests from Fijian business owners on technical assistance with exports that are beyond the capability of the Embassy. Fortunately, there are many United States consulting companies that specialize in helping small- and medium-sized businesses grow. Whether in marketing, distribution, customs, rules, or U.S. Food and Drug Administration compliance, there are U.S. companies ready to assist. In short: These companies have the expertise.

We intend this directory to be a first step for Fijian and other South Pacific companies to consult when they are ready to expand their U.S. presence. This guide includes companies that have reached out to the Embassy to say they are ready to work with Pacific companies. We wish you great success on your export endeavors.

Sincerely,

A handwritten signature in black ink that reads "Tony Greubel". The signature is fluid and cursive.

Tony Greubel
Chargé d’Affaires, ad interim
U.S. Embassy in Fiji, Kiribati, Nauru, Tonga, and Tuvalu

Please note: The Department of State and U.S. Embassy in Fiji assumes no responsibility or liability for the professional ability or reputation of, or the quality of services provided by, the entities or individuals whose names appear in this directory. Inclusion in this directory is in no way an endorsement by the Department or the U.S. government. Company names are listed at random, and the order in which they appear has no other significance. The information on the list is provided directly by the service providers; the Department is not in a position to vouch for such information.

Customs and Import Regulations

[USA Customs Clearance](#)

315 NE 14th St #4122
Ocala, FL 34470
Tel: (855) 912-0406
Website: <https://usacustomsclearance.com/>

Whether you are importing for commercial sale or transporting pets, automobiles, or personal goods, customs clearance can be confusing and difficult. USA Customs Clearance, powered by AFC International, is a licensed customs broker serving customers worldwide. If your import is a business investment, a personal heirloom, or even a furry member of the family - we have the answers to your specific need.

[MTI Worldwide Logistics](#)

16040 Christensen Rd. #320
Seattle, WA 98188
Tel: (206) 431-4366
Email: info@mti-worldwide.com
Website: <https://www.mti-worldwide.com/>

MTI Worldwide Logistics offers in-house licensed customs brokerage services, including the preparation of documents and/or electronic submissions, the calculation and payment on duties, and taxes and licensing requirements. We facilitate communication between government authorities and importers and exporters.

[Livingston International](#)

150 Pierce Road, Suite 500
Itasca, IL 60143
Tel: 1-630-766-0202/ 1-800-837-1063
Email: solutions@livingstonintl.com
Website: <https://www.livingstonintl.com/>

Livingston International provides clarity in a world of trade complexity so that businesses can grow further, faster, smarter. Over 30,000 clients trust us with their customs brokerage, trade consulting, global trade management and freight needs.

[Deleon Trade, LLC](#)

Tel: +1-281-466-2026/ +1-708-533-5224
Email: cindy@deleontrade.com
Website: <https://www.deleon-trade.com/>

Deleon Trade LLC was founded by Cindy DeLeon, formerly Senior Auditor and Assistant Field Director with U.S. Customs and Border Protection, Regulatory Audit Division in Chicago. Our team consists of highly experienced trade auditors who possess a broad range of backgrounds and deep expertise. We work in tandem with clients' outside customs counsel to provide expertise, guidance and knowledge in navigating the complex nature of the U.S. Customs compliance process.

[Braumiller Consulting Group, LLC](#)

5220 Spring Valley Road
Suite 200
Dallas, Texas 75254
Tel: +1-214-349-9306 (or +1-877-277-5987)
Email: bob@braumillerconsulting.com
Website:
<https://www.braumillerconsulting.com/>

The company offers global trade compliance consulting, including assistance with product classification, tariff impact analysis, import processes and global customs, supply chain security programs, duty recovery opportunities, risk assessments, and compliance manuals.

[Larkin Trade International, LLC](#)

3000 Old Alabama Road, Suite 119 #374
Alpharetta, GA 30022
Tel: +1-703-373-7362
Email: admin@larkintrade.com
Website: <https://larkintrade.com/>

This company is a global trade-compliance and policy analysis firm, which offers implementation of compliance programs, compliance training, and assistance with obtaining classifications and import licenses. Initially, LTI advised on US-China trade compliance and policy but has since expanded its focus to the greater Asia-Pacific region.

[Export Solutions, Inc.](#)

13900 County Road 455, Suite 107, #117
Clermont, FL 34711
Tel: +1-800-290-8705
Email: info@ExportSolutionsInc.com
Website:
<https://www.exportsolutionsinc.com/>

The company, which is headquartered in Florida, Suite 107 provides trade compliance consulting, including interpreting U.S. import and export regulations, reviewing trade compliance programs, classifying import/export shipments, and a number of other trade compliance jurisdictions. The company works with a range of companies, from small businesses to multinational corporations.

[Unipac Shipping and Continental Agency](#)

1768 W. Second Street
Pomona, CA 91766
Tel: +1-909-595-8884
Email: info@unipacshipping.com
Website: <https://www.unipacshipping.com/>

This company offers trade distribution and customs brokerage services, operating their own full customs brokerage house. The company will prepare the required documentation, classify products, and calculate duties for shipments of exports into the United States. The company also offers trade consulting and compliance services, where professionals advise on trade agreements, foreign trade zones, customs audits, customs fines, and export licensing.

Janel Group

233 7th Street, Suite 100
Garden City, NY 11530
Tel: +1-516-593-1390
Website: <https://www.janelgroup.com/>

The company offers customs brokerage and compliance services, with locations in New York, Chicago, Los Angeles, Atlanta, Philadelphia, Houston, and several other U.S. cities. Beyond customs brokerage services, the company also offers air and ocean freight services for export distribution.

Trade Consulting Services

1614 Jensen Court
Dallas, TX 75204
Tel: +1-214-810-0204
Email: info@tradeconsulting.com
Website: <https://tradeconsulting.com/>

The company provides import and export (ITAR and EAR) compliance consulting around the world. Specific services include development of a comprehensive import compliance program, assistance with accurate classifications, and fulfillment of requirements from Partner Government Agencies (PGAs). They will analyze import compliance programs and identify any risks. Other services include entry documentation, internal audits, recordkeeping, risk assessments, and HTS classification.

Baker Logistics Consulting Services

205 North Elm Avenue
Elmhurst, IL 60126
Tel: +1-312-971-0680
Email: info@bakerlcs.com
Website: <https://www.bakerlcs.com/>

The Chicago-based consulting firm serves a number of importers and exporters, including small- to medium-sized companies and industrial, automotive, and retail industries. Baker Logistics specializes in transportation, logistics and customs/trade compliance. The company offers transport optimization, training seminars and workshops, logistics partner selection, and compliance support.

Compliance Assurance LLC

P.O. Box 211415
Royal Palm Beach, FL 33421
Tel: +1-561-641-5036
Email: inquiry@WeAreCompliant.com
Website: <https://www.wearecompliant.com/>

The company provides ITAR audits, compliance risk assessments, import commodity classification, and import consulting. Import management consulting includes internal assessment and entry documentation audits, help with tariff classifications, country of origin and transaction value analysis, NAFTA and Free Trade Agreement research, assistance with other government agency requirements, and compliance training. Areas of focus include aerospace/defense, industrial, electronic and firearm products.

[GoMax Logistics](#)

747 S Glasgow Avenue, Suite C
Inglewood, CA 90301
Tel: +1-424-358-4455
Email: sales@gomaxlogistics.com
Website: <https://www.gomaxlogistics.com/>

The company offers customer broker services: it assists importers by preparing required documentation, calculating duties and other taxes, arranging for required inspections and clearing customs. The company also offers import consulting services.

[Gallagher Transport](#)

4700 Oakland Street, Suite 140
Denver, CO 80239
Tel: +1-303-365-1000
Email: info@gallaghertransport.com
Website: <https://www.gallaghertransport.com/>

The company offers importing consultations, provides customs bonds, organizes global logistics, assists with customs clearance and duty drawbacks, and reviews shipments to ensure they are compliant with laws and regulations. The company has experience in FDA-regulated items (perishables, wine, alcohol, medical equipment), EPA/DOT-regulated items, specialty items, and apparel.

[Blue Tiger International](#)

19 Benjamin Avenue
East Moriches, NY 11940
Tel: +1-888-484-6484
Website: <https://bluetigerintl.com/>

The company offers subject-matter expertise on subjects such as import compliance, CTPAT, foreign-trade zones (FTZ), training, and transportation. It also identifies purchasing needs, manages vendor and supplier options, and negotiates purchase agreements.

[Tradewin](#)

795 Jubilee Drive
Peabody, MA 01960
Tel: +1-978-531-0001
Website: <https://www.tradewin.net/>

Tradewin offers import consulting, export consulting, classification services, and trade preference programs. The company already has a substantial focus on trade compliance in the Asia-Pacific region, with services that focus explicitly on ASEAN, Australia, China, India, and South Korea.

[STTAS](#)

300 Galleria Officentre, Suite 400
Southfield, MI 48034
Tel: +1-248-474-7200
Email: olutions@sttas.com
Website: <https://www.sttas.com/>

The UPS-owned company offers trade compliance services. The company focuses on accurate classification, preparing documentation, and assisting with required export licenses and screening. The company also offers duty drawback and duty optimization services. Their 950 professionals are stationed throughout Asia, Europe, the Middle East, North America, and Latin America. Currently, Asia-Pacific services focus on India and China.

[Sandler, Travis & Rosenberg, P.A.](#)

5835 Blue Lagoon Drive, Suite 200
Miami, FL 33126
Tel: + 1-305-267-9200 and
Website: <https://www.strtrade.com/>

The trade law firm offers import and export compliance services, support for classification and valuation disputes, assistance with customs audits, and resources for duty optimization, including with customs regulations in China and the Asia-Pacific region. The company has professionals based both in Asia and in the United States.

[PwC: Asia Pacific Customs & Trade](#)

Tel: +1-65 6236 7302
Website: <https://customs.pwc.com/>

As one of the largest global consulting and accounting firms, Price-Waterhouse Cooper has a substantial customs and trade advisory service located in Asia, with over 100 consultants in Asia and 450 consultants in 60 countries worldwide. The company features recent news updates on countries such as Myanmar, the Philippines, Singapore, Malaysia and New Zealand. Services provided include assistance on export regulations and licensing, customs valuation, customs classification, duty exemptions, import prohibitions, and customs dispute resolutions. The company works with many major multinationals and large companies.

[Aeronet Worldwide](#)

42 Corporate Park
Irvine, CA 92606
Tel: +1-800-552-3869
Email: AeroInfo@Aeronet.com
Website: <https://www.aeronet.com/>

Beyond freight, warehousing, and distribution, the company also provides customs brokerage services and ensures U.S. imports fulfill all government agency regulations. In addition to having 18 locations across the United States, Aeronet has worked with partners in Australia, China, Hong Kong, India, the Philippines, Singapore, South Korea, Taiwan, Thailand, and Vietnam. The company has experience in multiple industries, including apparel, art, energy, entertainment, food and beverage, home goods, industrial and retail sectors.

[ITC Strategies](#)

1909 Aquinas Drive
Gambrills, MD 21054
Tel: +1-443-995-4598
Email: Marc.Binder@itcstrategies.com
Website: <https://www.itcstrategies.com/>

Established in 2007, this boutique company provides consulting and assistance on export control requirements, compliance program development, compliance audits, license preparation and management, ITAR and EAR assistance, and classification support. The group also provides import and export compliance seminars with the Export Compliance Training Institute.

[Team Worldwide](#)

629 W Broadway
Winnsboro, TX
Tel: +1-800-527-1168
Email:
<https://www.teamww.com/company/contact/>
Website: <https://www.teamww.com/>

The company specializes in U.S. and international transportation by air, land, and sea. In addition, the company offers U.S. customs brokerage services, compliance training, assistance with import operations, and processing of import documents. The company has 45 North American branches.

[Trade Pacific LLC](#)

660 Pennsylvania Avenue SE, Suite 401
Washington, DC 20003
Tel: +1-202-223-3760
Email: info@tradepacificlaw.com
Website: <http://www.tradepacificlaw.com/>

This law firm advises U.S. importers to determine appropriate classification, valuation, and rule-of-law issues, as well as keep clients updated and informed on U.S. trade regulations. The company also specializes in U.S. food safety laws. Partners include exporters in China, Mexico, Taiwan, Thailand, and Vietnam, as well as importers in the United States.

[A.N. Deringer, Inc.](#)

64 North Main Street
Saint Albans, VT 05478
Tel: +1-802-524-8110
Website: <https://www.nderinger.com/>

This company is one of the largest privately held U.S. customs brokers in North America, with over one hundred years in business and thirty locations in the United States. The company offers customs brokerage, logistics solutions (including ocean and air freight imports, cargo insurance, and North American transportation), warehousing, distribution and shipping.

[C.H. Robinson](#)

14701 Charlson Road
Eden Prairie, MN 55347
Tel: +1-952-683-2800
Website: <https://www.chrobinson.com/>

C. H. Robinson is one of the world's largest logistics platforms, with \$21 billion in freight under management. The company has freight shipping, freight forwarding, and supply chain consulting. The company also offers their Freightview platform, which provides quoting, booking, tracking, and reporting services, for small and mid-sized businesses. They also have a presence in Asia and South Asia/Pacific.

[Aesir Logistics, LLC](#)

2 South Willow St.
Fleetwood, PA 19522
Tel: +1-908-358-5473
Email: support@aesirlogistics.com
Website: www.aesirlogistics.com

Aesir Logistics is a full-service international freight forwarder. We can handle your import/export needs for ocean, air, and ground shipments. We offer true door-to-door logistics services.

Marketing, Packaging and Distribution

[BGR World, LLC](#)

8555 SW 109th Avenue
Miami, Florida
Tel: +1-305-775-0939
Email: maria@bgrworld.com
Website: <https://www.bgrworld.com/>

The company offers services to companies that want to market their products and expand to new international markets, with a focus on regulations in North America, South America, and the European Union. In addition to translation and marketing services, the company offers government agency liaison services, compliance assessments, and compliance consultations.

[The Stevenson Group Indo-Pacific](#)

1701 Pennsylvania Ave NW, Suite 200
Washington, DC 20006
Tel: +1-202-349-1472
Email: info@stevenson.global
Website:
<https://thestevensongroup.global/the-stevenson-group-indo-pacific/>

This large company provides advising in international operations and trade for both American and international clients, advising them on how "to overcome cultural, commercial, and political barriers." In addition to strategic advisory and project management services, the company offers international trade compliance support and logistics consulting. The company has branches in the U.S., Australia, Japan, and China.

[FerniaCreek LLC](#)

Email: msbaxa@ferniacreek.com
Website: <https://www.ferniacreek.com/>

This boutique company, based in Missouri, is a global supply chain consulting group, which advises companies of all sizes on trade compliance regulations, finding trading partners and suppliers, global trade operations, and improving supply chain capacity.

[Velocity Global](#)

3858 Walnut Street, Suite 107
Denver, CO 80205
Tel: +1-303-872-4325
Email: <https://velocityglobal.com/contact/>
Website: <https://velocityglobal.com/>

Among other services, the company provides global market consulting, ensuring that companies are compliant and assisting with entry/hiring strategies. They work with a range of businesses, including small and mid-market businesses, and are willing to work in as many 185 countries.

[McColm & Company](#)

333 3rd Ave, North, Suite 425
St. Petersburg, FL 33701
Tel: +1-202-669-2978 (Direct line to me - Director of Economic Growth and Trade)
Email: victoria.mccolm@mccolmandco.com
Website: <https://www.mccolmandco.com/growth>

McColm & Company offers consulting services for businesses seeking to access new markets through export promotion support, targeted business matchmaking, competitive analysis of value chain and products, and trade show identification and preparation. Our firm has worked in the fashion and home accessories space since 2014, supporting businesses in emerging and fragile markets to get their products to North American markets. We maintain buyer networks in the handicraft, textiles, and jewelry industries.

[IBS Global Consulting, Inc.](#)

400 Renaissance Center, Suite 2600
Detroit, Michigan 48243
Tel: +1-313-647-8983
Email: info@ibsglobalconsulting.com
Website: <https://www.ibsglobalconsulting.com>

IBS Global Consulting is a global management consulting firm that specializes in helping small to medium-sized companies expand internationally. Our services include export promotion in the United States; marketing, branding, distribution, and promotion in the United States; identification of importers, exporters, investors, and business partners; joint ventures and technology transfer; and in-country business development support or assistance.

[Export Solutions](#)

896 Curlew Court NW
Atlanta, Georgia 30327
Tel: +1-404-255-8387
Email: greg@exportsolutions.com
Website: <https://www.exportsolutions.com/>

The company focuses on food and beverage exports. It offers consulting services, as well as general publishing and training on export strategy, locating distributors, and selling products to the U.S. market. Though the company is small, it has several major clients in the food and beverage industry, such as Nestle, P&G, Lindt, Barilla, and Starbucks.

[Fizz Corp](#)

910 Church Street Suite 100
Decatur, GA 30030
Tel: +1-404-638-1066
Email: info@fizzcorp.com
Website: <https://fizzcorp.com/>

Fizz is a word-of-mouth marketing (WOMM) agency based in Atlanta, Georgia. Simply put, we identify the customers and potential customers most likely to talk about your brand (we call these people “Advocates”) and then use creative tactics to encourage communications between Advocates and members of their social network.

USDA and FDA Compliance

[Diaz Trade Consulting](#)

12700 Biscayne Blvd
North Miami, Florida
Tel: +1-305-456-3830
Email: jen@diaztradeconsulting.com
Website:
<https://www.diaztradeconsulting.com/contact.html>

This boutique company offers FDA services for both domestic and foreign companies, with a focus on successfully bringing a product to market in the United States. Specific services include product and label review, U.S. Agent services for foreign food facilities registration with the FDA, and other registrations with the FDA. The company also assists with navigating FDA enforcement actions.

[EAS Consulting Group](#)

1700 Diagonal Road
Suite 750
Alexandria, VA 22314
Tel: +1-571-447-550
Website: <https://easconsultinggroup.com/>

This company offers FDA compliance services for a number of products, including food, pharmaceuticals, dietary supplements, and tobacco. The company provides assistance with labeling and claims, preparation of requirement documents, overview of Standard Operating Procedures, training, import entry assistance, and virtual consulting.

Additional Resources:

[U.S. Embassy in Fiji, Kiribati, Nauru, Tonga, and Tuvalu](#)

Tel: (679) 331-4466

Email: commercialsuva@state.gov

Website: <https://fj.usembassy.gov/business/>

The American Embassy Commercial Section helps connect American businesses with partners in the Pacific and advocates for American businesses on regulatory issues with the government. We also brief U.S. trade delegations, provide guest speakers, share U.S. commercial news updates, and trade show information. We're looking ahead at expanding regional connections among businesses across the Pacific islands countries the Embassy works in.

[United States Food and Drug Administration](#)

Tel: +(301)-796-0356

Email: FDAImportsInquiry@fda.hhs.gov

Website: <https://www.fda.gov/>

The United States Food and Drug Administration (FDA or USFDA) is a federal agency of the Department of Health and Human Services. The FDA is responsible for protecting and promoting public health through the control and supervision of food safety, tobacco products, dietary supplements, prescription and over-the-counter pharmaceuticals, vaccines, biopharmaceuticals, cosmetics, animal foods and veterinary products.

[U.S. Customs and Border Protection](#)

Tel: +(202) 325-8000

Website: <https://help.cbp.gov/>

Find a Customs

Broker: <https://www.cbp.gov/contact/find-broker-by-port>

United States Customs and Border Protection (CBP) is the largest federal law enforcement agency of the United States Department of Homeland Security, and is the country's primary border control organization. It is charged with regulating and facilitating international trade, collecting import duties, and enforcing U.S. regulations, including trade, customs, and immigration.

[Fiji-USA Business Council](#)

P.O. Box 14054

Suva, Fiji Islands

Tel: +679 3307-161

Email: fjiusabc@outlook.com

Website: <http://www.fjiusabc.com/>

The Fiji-USA Business Council offers their members a chance to make contacts and promote trade between Fiji and the United States.

[Investment Fiji](#)

6th Floor, Civic Tower, Victoria Parade

P.O. Box 2303

Government Buildings

Suva, Fiji

Tel: (679) 331 5988

Email: info@investmentfiji.org.fj

Website: <https://www.investmentfiji.org.fj/>

Investment Fiji operates independently as the marketing arm of the Fiji Government to provide services and assistance to promote, facilitate and stimulate increased investments and exports. Investment Fiji provides a range of services to promote investments and the development of industries and enterprises as well as to increase exports of goods and services.

[Fiji Ministry of Commerce, Trade, Tourism, and Transport](#)

P.O. Box 2118 Government Buildings

Suva, Fiji

Tel: +(679)-330-5411

Website: <https://www.mcttt.gov.fj/>

The Ministry is responsible for formulating and implementing policies and strategies that create and facilitate growth in industry, investment, trade, tourism, transport, co-operative businesses, micro and small enterprises and enhance metrology, standards and consumer protection.